

Message Text

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44

ACTION EB-05

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FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 3153

AMEMBASSY VIENNA

UNCLAS WARSAW 1355

E. O. 11652: N/ A

TAGS: BEXP

SUBJ: POZNAN FAIR

REF: WARSAW 1110

1. RE: SOUTH WALL:

GLEASON HAS FINALLY AGREED TO NEW AND FINAL SIZE OF 11 X 4 METERS, WHICH ALLOWS CREATION OF TWO NEW SPACES AS PREVIOUSLY PROPOSED. CONTROL DATA HAS AGREED TO TRANSFER FROM MODULAR BOOTH TO ONE NEW 3.5 X 4 METER SPACE, AND PARKER HANNIFIN HAS AGREED TO THE OTHER NEW 3 X 4 METER SPACE. BOTH NEW SPACES LOCATED ON SOUTH WALL BETWEEN GLEASON AND BTU.

2. ORION. IN ACCORDANCE WITH ORIGINAL REQUEST, ORION HAS SMALLER SPACE IN SAME LOCATION, NEW SIZE 4 X 4 METERS RESULTS IN TOTAL OF 16 SQUARE METERS. TOTAL COST NOW 1636 DOLLARS. MARING OF ORION NOTIFIED ACCORDINGLY.

3. CONTROL DATA. MEETING IN TDTIO BETWEEN SPUNDA/ BROMEL RESULTED IN FIRM' S ACCEPTANCE OF NEW 3.5 X 4 METER STAND. SPUNDA SIGNED PA IN WARSAW, WITH CORRECTED CHECK FOR NEW AMOUNT OF 1444 DOLLARS BEING SUBMITTED FROM VIENNA.

4. BTU. BTU ENGINEERING, CONTACTED BY PHONE, INDICATES PAPERS DELAYED DUE TO CHANGE OF ADDRESS. BTU ACCEPTED 3 X 4 METER SPACE, PROMISED PA AND CHECK BY RETURN MAIL WITH PROMOTIONAL/ PHYSICAL REQUIREMENTS PAPERS TO FOLLOW SOONEST.

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5. MONSANTO OUT. OLIVER NOTIFIED DUSEX THAT MONSANTO NO LONGER INTERESTED DUE TO TIME ELEMENT. DUSEX HAS ASSIGNED 3 X 4.5 METER STAND TO XOMOX/ TUFLIN WHICH HAS ACCEPTED. SIGNED PA AND CHECK, AND ALL OTHER PAPERS, ALREADY IN WARSAW.

6. AMERICAN HOIST. OUR ATTEMPTS TO REACH SHAUGHNESSY SO FAR UNSUCCESSFUL DUE TO HIS BUSINESS TRIP. HAS COMMERCE BEEN IN FURTHER CONTACT WITH FIRM' S U. S. HEADQUARTERS SINCE COMMITMENT CITED PARA 9; USDOC 3253? IF SO, ADVISE STATUS OF THEIR PREPARATIONS. FOR OUR PART, BROMEL/ DAY WILL CONTINUE EFFORTS TO NAIL DOWN DETAILS OF FIRM' S PARTICIPATION THROUGH SHAUGHNESSY.

7. ROBERTSHAW. AMTEST HAS BEEN NOTIFIED THAT SPACE ADJACENT TO THEM, WHICH HAD BEEN ASSIGNED TO CONTROL DATA, IS AVAILABLE FOR ROBERTSHAW PER ORIGINAL REQUEST BY AMTEST. SUGGEST COMMERCE ALSO NOTIFY ROBERTSHAW, IF AGREEABLE TO ALL PARTIES CONCERNED.

8. WITH XOMOX/ TUFLIN NOW ASSIGNED TO SPACE PREVIOUSLY HELD BY MONSANTO, WE HAVE TOTAL OF 32 PARTICIPANTS WITH ALL AVAILABLE SPACES IN THE PAVILION OCCUPIED. THIS TOTAL ALSO INCLUDES ROBERTSHAW, AND PARKER HANNIFIN.
DAVIES

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*** Current Classification *** UNCLASSIFIED

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